

# **Falcon Pre-Purchase Services**

### NOBODY KNOWS YOUR FALCON BETTER THAN DASSAULT

#### **Features & Benefits**

- Industry leading comprehensive pre-purchase evaluation (PPE) of the aircraft, systems, and records.
- OEM experience and knowledge to assess the aircraft condition.
- Five OEM facilities, all with a standardized process, to accommodate your schedule, location, and tax advantages.
- Exceptional aircraft experience provides quick resolution to discrepancies.
- Accomplish import or export with PPE.
- Unique OEM solutions for long term support.
- Consists of a baseline PPE and customized options.
- After the aircraft is purchased, it can be customized with upgrades and OEM modifications for the new owner.
- Buyer receives an extensive PPE Report of the records research and aircraft evaluation.
- PPE process also used for aircraft lease return evaluation.

For more information or to schedule a pre-purchase evaluation, call Natalie Buono, PPE Manager +1 302 299 3217



## **Falcon Pre-Purchase Services**

Dassault Falcon Jet service centers have implemented (created, designed, and established) the industry leading pre-purchase evaluation (PPE) process to ensure a seamless, comprehensive and smooth (stress-free and worriless) evaluation of a pre-owned Falcon aircraft. The process starts with the initial aircraft review to determine the modifications required to meet the new owner's standards and desires, to establish the offer for the aircraft. Dassault will provide a pre-purchase evaluation guide to assist the broker and buyer of the PPE pricing and options. Five qualified and trained facilities are available to accommodate the schedule, location and tax implications for the transaction.

The Dassault Falcon Jet service centers only work on Falcon aircraft so you are assured to get technicians that are highly trained and knowledgeable on the Falcon aircraft. They know how to spot discrepancies and correct them in a timely and cost-effective manner. The PPE process includes a thorough physical evaluation of the aircraft, aircraft system operational checks and a detailed records research. The results of the PPE are logged into a standardized database that produces a detailed PPE report.



## **Pre-Purchase Evaluations**

## **Applicability**

Falcon 8X

Falcon 7X

Falcon 900EX

Falcon 900EX EASy

Falcon 900DX

Falcon 900LX

Falcon 900C

Falcon 900B

Falcon 900A

Falcon 2000

Falcon 2000EX

Falcon 2000EX EASy

Falcon 2000DX

Falcon 2000S

Falcon 2000LX

Falcon 2000LXS

Falcon 50EX

Falcon 50

# Dassault Falcon Jet Service Center Locations



- Little Rock, AR
- · Melbourne, FL
- · Reno, NV
- St. Louis, MO
- São Paulo Catarina, BRAZIL
   Mobile Repair Units (GoTeam only)
  - · Stuart, FL
  - Denver, CO area
  - Teterboro, NJ area
  - · Van Nuys, CA area



#### **POST Purchase Work**

DFJ service centers can modify and customize the aircraft for the new owner based on their needs and budget. Customizations could include:

- · Avionics upgrades:
  - Flight Deck: Flight Management System (FMS), Synthetic Vision System (SVS), Automatic Descent Mode (ADM), XM Weather, XM Radio, iPad arms, USB ports, Automatic Dependant Surveillance-Broadcast (ADS-B) OUT, Wide Area Augmentation System/Localizer Performance with Vertical Guidance (WAAS/LPV), etc.
  - Entertainment: High Definition (HD) quality equipment and monitors, Cabin Management Systems (CMS) and cabin audio system upgrades, Wifi, iPad arms, etc.
  - Satcom: FalconConnect, Avance L5, Jetwave, Plane Simple. Ku Band. Ka Band. etc.
- · Interiors:
  - Wood: Sand and refinish or reveneer
  - Softgoods: Recover existing equipment
  - Reconfiguration: Replace existing components with new/updated components or create a new cabin layout
- · Paint: Customized paint scheme for new owner
- Engines: Scheduled MPI or CZI and upgrades
- · OEM specific customizations:
  - Digital Flight Data Recorder (DFDR)
    - installation for Part 135 operation
  - Single piece PSU panels
  - Soundproofing upgrades
  - Winglets

For further details, please contact Natalie Buono (+1 302 299 3217), or e-mail DFJServiceCenters@dassaultfalconjet.com.